

# BL Shipway has moved sites

AFTER 45 years at its Richmond premises, Shipways has moved to a new location three times the size of its previous site.

It is now located at 71 Morphett Road, Camden Park, only a short drive from Richmond, a couple of kilometres away.

The team landed upon this new site after an extensive search. The move was necessitated by a growth in business, a need to carry more stock and to provide much better access for customer parking and freight deliveries and pickups.

Shipways' large new parking areas within the property allow for trucks, trailers, utes, etc in a far more accessible manner.

This massive move adds to the already significant year in Shipways history.

The South Australian family-owned business is celebrating its 70th year in business, having started trading in 1953 in small, very humble premises in Flinders Street in the city.

The company's founder, Bernard Leslie Shipway, started with a few small



David, Todd and the whole Shipways team look forward to continuing to service past, present and new customers in an even better way from their new expanded premises at 71 Morphett Road, Camden Park. Picture supplied

agencies and very quickly outgrew the Flinders Street premises and moved to nearby Carrington Street. It had two separate divisions at that time, with a paint and interior decorating department

with three retail and trade shops, plus an industrial division, servicing the hydraulics, pneumatics and industrial hose markets, which is its core business today.

The Carrington Street

premises became too small with difficult parking and access situations so it moved the main business to Richmond Road, Richmond where it remained for more than 45 years.

Shipways has a long-standing, strong relationship with SA's rural markets, having serviced machinery manufacturers and farm machinery dealers for more than 70 years. It is owned and operated by David Shipway AM, nephew of Bern, who has been with the business for 53 years, and his elder son Todd, who joined the company 10 years ago.

Both are committed to growing the company's strong reputation for selling quality products and services to its existing broad customer base and newer emerging markets.

The company has highly trained and many long-serving staff who share the company's immense pride in their work and service to clients.

It has a large product range of both Australian-made products and global market leaders, and carries large stocks at its new premises.

Shipways staff pride themselves on having a long history with their suppliers so customers can still get access to the same brands many years after their original purchase.

One of Shipways' major brands is the RYCO Hydraulic Hose and Fittings range. Shipways has been the SA distributor of RYCO Hydraulics for more than 60 years.

RYCO also had humble beginnings, commencing manufacturing over 75 years ago in Footscray, Victoria. RYCO was also a strong family business with similar ethos and philosophies as Shipways, hence the solid relationship.

RYCO has established itself as a strong global brand and offers its products worldwide. Shipways has an extensive network of country dealers selling RYCO and the whole Shipway range.

The expansion of the business has opened up some exciting career opportunities within the Shipway staff in administration, customer service and warehouse fields and they would be happy to hear from interested people.

Shipways also has strong community values, and supports numerous charities and sporting organisations that provide huge benefits to the youth and disadvantaged of South Australia.

## B.L. Shipway - Your team on the move!

- After 45 years on Richmond Road, B.L. Shipway have outgrown their old facility
- Our new, exciting premises at Camden Park is 3 times bigger than the previous site, with space for more stock and increased efficiencies in storage and handling
- Our new, more modern site has easy access, and is convenient to all parts of Adelaide
- Same professional and friendly staff
- Still privately SA family owned and operated
- Same phone/fax numbers and email address
- Bigger more efficient Workshop for all your needs
- Excellent access for trucks, trailers and utes, additional parking spaces, and more convenient off-street parking
- We're proudly celebrating 70 years serving South Australia
- Same great world renowned products with more international brands coming
- Over 60 years as South Australian Distributor of Ryco Hydraulic Hose & Fittings

Shipways will be at the YP Field Days as always & look forward to seeing you!



EASY TO FIND, CONVENIENT NEW LOCATION

**EXCITING NEW LOCATION**

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**B.L. Shipway**

South Australian Fluid Power Specialists since 1953

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